

ASSOCIATES RUGBY UNION FOOTBALL CLUB



ANNUAL REPORT 2020

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ASSOCIATES RUGBY UNION FOOTBALL CLUB

ALLEN PARK SWANBOURNE

"The Heart of Rugby in W.A."

VISION STATEMENT

To be perceived as a strongly Western Australian based Club, dedicated to the development of local talent who continually strive for excellence.

MISSION STATEMENT

To develop in all members the skills, knowledge and attitudes to play entertaining and enjoyable rugby.

To promote in the community Rugby Union as a safe, satisfying, enjoyable, challenging and rewarding sport worthy of a lifelong interest.

VOLUNTEER MANAGEMENT MISSION STATEMENT

To attract, train and retain quality volunteers for the benefit of the Rugby Club and its community, so as to ensure the continued success and development of the Club.



ASSOCIATES RUGBY UNION FOOTBALL CLUB (INC)
ANNUAL GENERAL MEETING

THURSDAY 26th NOVEMBER 2020
7.00pm at the Clubhouse, Allen Park, Swanbourne

AGENDA

1. Opening of the meeting - declaration of quorum and apologies
2. Confirmation and acceptance of the minutes of the AGM of Thursday 7th November 2019
3. To receive a Financial Report and Audited Accounts for 2019
4. To receive the Annual Reports of the Committee for 2019
5. Ratify any nominations proposed by a sub-committee of the Life Members and endorsed by the Committee.
6. To elect the Officers of the Club for 2020:
 - President
 - Vice President
 - Secretary
 - Treasurer
 - Registrar
 - Club Captain
 - Not less than two (2) others including social committee
7. Non-Committee Appointments:
 - Patron
 - Vice Patron(s)
 - Auditor
8. General Business
9. Close of Meeting

3. LIST OF 2020 CLUB SPONSORS

Royle Godwin
Ken Jagger
Jon Stewart
Mark Paterson
Chris Reed
Adrian Byass
Bruce Birrell
Sandy Wylie
David Bowles
David Morgan
Alex Kailis
Erica Morgan
Tim O'Keefe
Michael Collins
Stuart Tuckey
Jon Hall
Arthur Aguste
Geoff Stooke
Glenda Martinick
Wolf Martinick
Alistair Norcross
Mike Tolmie
Harrier Group

4. LIFE MEMBERS 2020

YEAR	NAME
1965	D. Buttonshaw (d)
1969	R. Hogue (d)
1973	Eric Hall (d)
1975	Denny Bennett (d)
1978	L. Oswald (d)
1980	Charles Thomas
1981	William Lloyd
1982	James Coad
1984	Geoff Stooke
1985	Richard Trend (d)
1998	Nik Sander
1998	Robert Brain (d)
1998	Bruce Hughes
2000	David Hurst
2003	Mike Brandler (d)
2005	Mike Valentine
2006	Edna Rovira
2007	Anthony Rovira
2007	David Klink
2011	Robert Hunter
2012	Arthur Auguste
2012	Paul Carter
2012	David Newton
2013	Alistair Norcross
2015	Ian Christian
2015	Jeremy Warren
2016	Ellen Tolmie
2017	Anthony Cashman
2017	Stuart Tuckey
2018	William Davies
2018	Cameron Webb
2019	Marc Nicholas

(d): deceased

PATRON

Paul Carter

VICE PATRONS

Dale McDaniel

Mike Valentine

David Bowles

Ken Jagger

Marty Phillips

Andrew Mahaffey

Adi Van Schouwen

Vicki Tinley

Geoff Stooke

Bart Hart

Tim O'Keefe

Bruce Birrell

CLUB OFFICERS

President

Bart Hart

Vice President

Mark Paterson

Secretary

Ian Knobel

Treasurer

Ben Dempsey

Registrar

Ellen Tolmie (Acting)

Club Captain

Lachlan Valentine

COMMITTEE MEMBERS

Sponsorship

Mark Paterson

Head of Juniors

Bill Bowyer

Chair of Rugby Committee

Andrew Campbell

Alumni Committee Member

Mike Valentine

Committee Member - Finance

Stuart Tuckey

Committee Member – Comms

Harry Ayres

Committee Member – Clubhouse

Nick Sheldrick (Resigned)

MINUTES OF
ASSOCIATES RUFC
ANNUAL GENERAL MEETING
Held on
Thursday 7th November 2019
At the Club House, Allen Park, Swanbourne
The Meeting opened at 7.04 pm

ATTENDANCE

Bart Hart (President & Chair), Marc Paterson (Vice President), Ellen Tolmie (Registrar), Ben Dempsey (Treasurer) plus others as shown at Appendix 1.

APOLOGIES

Jeremy Warren David Binns Kevin Bosley Dale McDaniel Edna Rovira
 Bob Hunter Ian Christian Tony Rovira Geoff Stooke
 Ross Tolmie Alistair Norcross Liam Gribbon Andrew Campbell Wolf Martinick
 Lachy Valentine Robbie Ingram

OPENING COMMENTS

The Chairman, Bart Hart (BH) introduced himself, advised there was a quorum present and therefore declared the meeting open, he welcomed everyone and introduced, Mark Paterson VP (MP), Ben Dempsey, Treasurer (BD), Ellen Tolmie, Registrar – who will be taking the minutes (ET) and various other committee members in the room.

BH then referred members to the Agenda which had been sent out with the notice of the AGM in compliance with the Clubs Constitution.

2. MINUTES OF PREVIOUS MEETING

The Minutes of the previous AGM held on Thursday 15th November 2018 were accepted as a true and accurate record of that meeting.

Moved MV 2nd Marc Nicholas
Carried unanimously by a show of hands.

3. FINANCIAL REPORT

The Chairman referred members to the audited accounts of the club and the financial report and asked if there were any questions.
 Ben Dempsey spoke to the report explaining we had a small surplus of \$7200 BH Lunch and therefore income fell into a different financial year this time as it was

	<p>held after September. Whilst Revenue is down tight controls helped us reach the surplus.</p> <p>Overall the club is in a good position financially. BD asked if anyone had any question and said he was also happy to answer any by email after the meeting as well.</p> <p>BH thanked ST and BD for their work with the budget this year which has helped immensely. A tight year when expenditure was managed well.</p> <p>Falling revenue in numbers cannot easily be addressed but the club will look to ways to manage that next year.</p> <p>There being no further comments the Chairman moved</p> <p><i>Motion:</i> <i>to accept the Audited Annual Financial Accounts for 2019</i></p> <p>Proposed : Bruce Hughes</p> <p>Seconder: Cameron Webb</p> <p>Carried unanimously by a show of hands.</p>
4.	<p><u>ANNUAL REPORTS OF THE COMMITTEE</u></p> <p>The Chairman brought everyone's attention to the remainder of the reports in the Annual Report and asked if anyone had any questions they wished to ask.</p> <p>Questions?</p> <p>BH highlighted the finance situation and juniors / colts to old boys within the club as being highlights for him this year. Especially with the success of Alexander Masibaka and Lachie Philips both Juniors who have come up through the ranks.</p> <p>Adi Van Schouwen's work with Colts is also to be commended and we are also working to keep and retain many of the grade players.</p> <p>Whilst we didn't get anything in terms of medals it was a year to consolidate and look to the future.</p> <p>There being no questions he asked they be accepted.</p> <p>Moved Ben Dempsey 2nd Cam Webb</p> <p>Carried unanimously by a show of hands.</p>
5.	<p><u>SPECIAL RESOLUTION:</u></p> <p>The Chairman explained that the Life Members have had meetings, elected a Committee and provided recommendations in relation to Life Membership</p>

	<p>Nominations. They have put forward one recommendation for Life Members which the Club Committee has in turn ratified.</p> <p>Mike Valentine told the meeting that the current Life Member’s sub-committee had now been disengaged after making the following decision and a new sub-committee will convene with other members within the Life Members Group. Cam Webb has agreed to be part of that and MV will seek others.</p> <p>The Chairman asked Mike Valentine, Chair of the Life Members Committee, to speak to the meeting and give the Life Members recommendations in relation to:- Marc Nicholas</p> <p>His recommendations can be found at Appendix 2</p>																
	<p>Having heard the recommendation it was proposed that it be accepted:-</p> <p>Moved: Mike Valentine 2nd: Bart Hart</p> <p>Carried unanimously by a show of hands.</p>																
6.	<p><u>ELECTION OF OFFICERS OF THE CLUB FOR 2018</u></p> <p>The Chairman confirmed that all positions become vacant at this meeting. He also confirmed that we have had nominations for almost all positions for the coming year.</p> <p>BH confirmed that in accordance with Rule 10(5) of the Club's Constitution:-</p> <ul style="list-style-type: none">• if there is not more than one nominee for election to a Committee position that person is to be declared as duly elected to that position at this AGM;• a person present at this meeting may nominate themselves or be nominated for a position on the Committee; <p>Notwithstanding election of a new President BH confirmed his intention to chair this meeting to its conclusion unless a motion to the contrary is put and carried.</p> <p>The Chairman asked if anyone wished to put such a motion forward, there being no comment from the floor he continued reading out each nomination and noting nominees from the floor</p> <table><tr><th><u>POSITION</u></th><th><u>NOMINATION</u></th><th><u>NOMINEE</u></th><th><u>DULY ELECTED</u></th></tr><tr><td>PRESIDENT</td><td>Bart Hart</td><td></td><td>√</td></tr><tr><td>VICE PRESIDENT</td><td>Mark Paterson</td><td></td><td>√</td></tr><tr><td>SECRETARY</td><td>Ian Knobel</td><td>Nominee Ellen Tolmie 2nd: Adi Van S</td><td>√</td></tr></table>	<u>POSITION</u>	<u>NOMINATION</u>	<u>NOMINEE</u>	<u>DULY ELECTED</u>	PRESIDENT	Bart Hart		√	VICE PRESIDENT	Mark Paterson		√	SECRETARY	Ian Knobel	Nominee Ellen Tolmie 2 nd : Adi Van S	√
<u>POSITION</u>	<u>NOMINATION</u>	<u>NOMINEE</u>	<u>DULY ELECTED</u>														
PRESIDENT	Bart Hart		√														
VICE PRESIDENT	Mark Paterson		√														
SECRETARY	Ian Knobel	Nominee Ellen Tolmie 2 nd : Adi Van S	√														

	TREASURER	Ben Dempsey		√															
	REGISTRAR	VACANT																	
	CLUB CAPTAIN	Lachlan Valentine		√															
	Vice-Captain	Hugh Edwards	Nominee: D Elton 2 nd : AVS	√															
	<u>POSITION</u>	<u>NOMINATION</u>	<u>NOMINEE</u>	<u>DULY ELECTED</u>															
	COMMITTEE MEMBER (Head of Juniors)	Bill Bowyer		√															
	COMMITTEE MEMBER (Rugby Ops)	Andrew Campbell	Nominee: Himself 2 nd : Damien Elton	√															
	COMMITTEE MEMBER	Stuart Tuckey		√															
	COMMITTEE MEMBER (Facilities)	Nick Sheldrick	Nominee: Ben Dempsey 2 nd : Cam Webb	√															
	COMMITTEE MEMBER	Harry Ayres		√															
	COMMITTEE MEMBER (Alumni)	Mike Valentine		√															
7	<u>To Elect Non Committee Appointments for 2020</u> <table border="1"> <thead> <tr> <th><u>POSITION</u></th><th><u>NOMINATION</u></th><th><u>PROPOSED</u></th><th><u>SECONDED</u></th><th><u>ACCEPTED</u></th></tr> </thead> <tbody> <tr> <td>PATRON</td><td>Paul Carter</td><td>BH</td><td>Damien Elton</td><td>√</td></tr> <tr> <td>AUDITOR</td><td>Graham Cope</td><td>BH</td><td>Ben Dempsey</td><td>√</td></tr> </tbody> </table> <p>The Chairman also proposed that the current Vice Patrons all be invited to remain as Vice Patrons for 2019 and confirmed that if anyone wished to nominate additional VP's they could do so to the Committee.</p> <p>Carts nominates Bruce Birrell</p> <p>No other names put forward all happy</p> <p>The Motion was moved by: Bart Hart 2nd by Mark Paterson Carried unanimously by a show of hands.</p>				<u>POSITION</u>	<u>NOMINATION</u>	<u>PROPOSED</u>	<u>SECONDED</u>	<u>ACCEPTED</u>	PATRON	Paul Carter	BH	Damien Elton	√	AUDITOR	Graham Cope	BH	Ben Dempsey	√
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PATRON	Paul Carter	BH	Damien Elton	√															
AUDITOR	Graham Cope	BH	Ben Dempsey	√															
8	<u>GENERAL BUSINESS</u>																		
8.1	BH Invited Paul Carter, Patron, to speak to the floor.																		

	<p>PC handed around a brief report in regards to the Associates Foundation.</p> <p>He expanded briefly on the Financials of the Foundation and the loan to the club being:-</p> <p>\$348,913.29 plus loan to club of \$120,000 MP asked what split was.</p> <p>This was roughly \$215,000 cash and rest investments</p> <p>It is proposed to look more closely at the investments in the following year to build them up enabling help with clubhouse redevelopment plans.</p>
8.2	BH asked if there was any other order of business from the floor:
8.3	<p>He started himself by acknowledging that Marc Nicholas and Ellen Tolmie were standing down from the committee after numerous years of involvement. He thanked them for their continued involvement in many areas of the club. The room endorsed his thanks with a round of applause.</p>
8.4	<p>DE asked if we can get Junior teams to play on same days as Seniors at home.</p> <p>BB advised that it is a nomination procedure to get dates and advised we will do what we can, there are no guarantees but hopefully next year will be better.</p> <p>HA said RWA are pushing for more home games. DE asked if we can ask RWA for more. It was agreed that we would try and nominate for every home game.</p>
8.5	<p>DE asked if we could look at an on line merchandise shop. MP said we have looked at this at Committee level but there is some confusion on who holds stock. DE advised of around 6 other clubs are doing this and those clubs are selling lots of merchandise, in particular with Paladin. For many lines there is no need to hold much, if any stock at all. This was then discussed in more detail within the room.</p> <p>Glenda Martinick suggested it is something we should investigate and proceed with.</p> <p>DE suggests we need to get with the times and offer this service. It is one headache to set up but once done we could generate more outcome.</p> <p>MP feels it is harder than DE suggests.</p> <p>DE asked if we can get a minimum number of items running through one at least to give it a try.</p> <p>Mike Tolmie said if other clubs are doing it, surely it can't be insurmountable.</p> <p>BH brought the matter to a conclusion saying it would be taken to the committee.</p>

8.6	<p>AVS Asked are we supporting Colts playing Friday nights next season as he knows the question will come through RWA. He feels it is something we should support.</p> <p>BH asked him what the pros and cons were. AVS feels it is a good idea and allows Colts to step up in a greater way through the grades the following day.</p> <p>BH asked if Colts would then come to Saturday games and AVS feels they would come and play for the grades if they are managed well.</p> <p>Ian Knobel asked it this would be likely to be every Friday night. AVS doesn't think there is a set number.</p> <p>DE said he knows other clubs are supportive of this. Glenda Martinick asked if all clubs have lights for this to which the answer was no, not all club. DE asked if Colts would still train Tues/Thurs ... AVS didn't see why not but with more emphasis on Tuesday nights with maybe a lighter run on the Thursday.</p> <p><i>A motion was put forward that we support this proposal:</i></p> <p><i>Proposed by Stuart Tuckey 2nd by Harry Ayres</i></p> <p><i>The Motion was carried by a show of hands.</i></p>
8.7	<p>ET raised the question as to whether everyone would be happy to just receive emailed copies of the Annual Report in the future rather than having hard copies.</p> <p>All were in favour of this move.</p>
8.8	<p>GM spoke on behalf of herself and Wolf Martinick congratulating the committee on a good job done in 2019</p>
8.9	<p>Stuart Tuckey addressed the clubhouse redevelopment report within the Annual Report including the plans shown there. He mentioned that this has been thought about for a while but this year it has progressed by engaging with CON and Sport and Rec as this is where the lions share of the funds will come from confirming that our Patron PC had already mentioned that the Foundation will be happy to help with this project.</p> <p>\$1.5 to \$2 Million dollars required overall to enhance both the clubhouse and the changing rooms, making two levels of the changing rooms building, including a gym and other features.</p> <p>Dept of Sport & Rec will only support changing rooms and things pertaining to help with actual sporting activities which makes things restrictive.</p> <p>At a meeting held with BH ST and Council of Nedlands (CON) officers it was mentioned that we have a facility of great local use here but we need to be able to offer something for 12 months of the year not just 6.</p>

	<p>It has been discussed at a sub-committee level and all are in agreement with the concept and we are at the point where we look to see how this can be achieved with others around us. Fathering Project / Friends of Allen park..... pretty sure CON will require this.</p> <p>This is progressing, we will come up with a plan to submit to CON to give us time to cost and seek funding from the various groups letting us know what our costs will be.</p> <p>RWA are progressing the extension of the season in differing ways and the club needs to buy into that, as well as having others use the facility in the off season; such as the gym that can be seen around us now.</p> <p>If anyone has ideas please put them forward to BH or ST. We have a lot of scope and need to put it up front to CON to move forward in this process.</p> <p>Unless we make changes we won't survive in 10 years' time.</p> <p>Most clubs in the area extend to services beyond their main objectives.</p> <p>Lynne Hughes asked who is in charge of the gym and can general members be a part of this.</p> <p>Nick Sheldrick confirmed he was in charge and it is a summer membership, a discount for players and a different membership for non-players.</p> <p>LH asked if our student physios can be involved and was informed that our physios are now all qualified.</p> <p>The trainer is specialised in Olympic weight lifting which works well for players.</p> <p>NS said going back to redevelopment, he runs a company with working with the National Disability Insurance Scheme in other areas. If the redevelopment includes a facility for use by disabled then funds from the NDIS could become available with less reliance on the Council. We would probably need some kind of permanent facility/room for working with disabled people but if we come up with a good plan they will pay for this sort of thing. NS is happy to be involved in subcommittee for this.</p> <p>BH said that the disability services are already part of that plan and perhaps NS should be part of the subcommittee which he accepted.</p>
9	<p>BH thanks all Committee members from last year and those who put their hands up for involvement this year.</p> <p>He also thanked all for their attendance and there being no further business the meeting closed at 7.57pm</p>

2019 ANNUAL GENERAL MEETING

ATTENDANCE RECORD

Ellen Tolmie

Marc Nicholas

Paul Carter

Bart Hart

Damien Elton

Ben Dempsey

Harry Ayres

Stuart Tuckey

Lesley Webb

Cameron Webb

Mark Paterson

Anthony Cashman

Glenda Martinick

Bill Bowyer

Lynne Hughes

Adi Van Schouwen

Ian Knobel

Mike Valentine

Mike Tolmie

Bruce Hughes

7. PATRON'S PIECE

At the risk of sounding repetitive “well what a year 2020 was (not)” it was a delayed start due to COVID-19 but did little to dampen the enthusiasm of our great game. We had good numbers throughout all grades with fresh benches in 1st, 2nd, 3rd, and a high number of registered colts which bodes well for the future of the club.

The abbreviated season format seemed to suit Soaks with 1st, 3rd and colts making the Grand Final. But alas we ended up 0 from 3 which was made worse when considering the 1st Grade lost in the last 15 seconds of extra time under lights. As a consolation 1st finished the home and away season as Minor Premiers.

Our Club is only as good as its coaches and players. I wish to thank the tireless efforts Damo (Damien Elton), Paul Mulready and Dave Hart in Premier Grade, Christian Tedge and Masi (Vioni Masibaka) of 2nd, Cam Webb in 3rd, and Rob Weight in Colts. The 4th grade's coaching stalwart Bruce Hughes continues his marathon stint. Adrian Van Schouwen, David Bowles and guest / CEO of RugbyWA Bob Hunter coaching of the colts helped build momentum for next year.

There is a long list of players and support staff all of whom are to be congratulated on their super effort this season once again. Thanks to all of the players for their willingness to put their bodies on the line for the club.

The “Soaks Old Boys” continues to gather momentum with “Jersey Day” being a highlight on the home game calendar Bart Hart and Michael Valentine continue to engage former players and grow the supporter base.

The club has been built and maintained by the members over a long period of time. Membership is important to maintain the financial health of the club and is also a legal requirement for us under the Liquor Licensing Regs. So please consider a membership each year:

- Players, Registered Volunteer/Committee Members, Sponsors, Social Members, Patron/Vice Patron

I encourage everyone to continue to make use of the club facilities and continue to engage past, present and future players to come down and watch. My thanks to all the players, the coaches, managers and support staff, fund raisers and Committee who make Soaks “The Heart of Rugby in WA”.

UP SOAKS!

Cartz PAUL CARTER

PATRON

8. PRESIDENT'S REPORT

Acknowledgement

I would like to commence this year's report by thanking Stuart Tuckey, Michael Valentine, Benjamin Dempsey and Harry Ayres, all of whom retire from the committee this year. The club is very grateful for the outstanding service and contributions of all. The generous commitment of time and energy by Stu, Mike, Ben and Harry has been vital to the clubs running and is well deserved of formal acknowledgement.

Playing performance

Whilst the 2020 season presented many significant challenges for our club, our playing group, coaches, and support staff across all grades rallied, and in-fact prospered throughout the season.

Our overall playing numbers grew, and Associates fielded the largest registered playing base in Western Australia. Our teams delivered highly competitive and entertaining rugby across all grades, with Under 13, Under 16, 1st, 2nd, 3rd, and Colts grades making finals appearances. Colts performed exceptionally well in their finals campaign and 1st Grade narrowly lost to Cottesloe in a nail biter, which whilst disappointing, was one of the most competitive and entertaining finals played in recent years.

Further our spectator and game day visitations grew significantly throughout the season, the highlight being the Battle of Broome St and combined Ladies Day, which saw over 2,000 patronise Allen Park for the fixture.

Our focus on community, player support, and integration with our Alumni and Spectators for the past 5 years has paid dividends with the club having a great year overall.

Culture and community

Our goal continues to be the alignment of our junior players, senior players, alumni and supporters into one coherent and supportive community.

Our partnership with The Fathering Project will continue again in 2021 as will our commitment to being an inclusive club for all cultures and members of our wider community.

Sponsors

I would like to thank each and every Sponsor of our great club. The reality is that without the extremely generous (and in most instances, recurring) support, our club would not survive. Our special thanks are given to:

- Royle Godwin
- Jon Stewart
- Karo Stewart
- Ken Jagger
- Mark Paterson
- Kelly Quirk
- Marc Nicholas
- Sarah and Ian Beacham

- Bruce Birrell
- Geoff Stooke
- David Morgan
- Erica Morgan
- Alistair Norcross
- Glenda & Wolf Martinick
- Stuart Tuckey
- Tim O'Keefe & Family
- Jon Hall
- Michael Collins
- Alex Kailis
- Bill Davies
- Mike Tolmie
- Adrian Bypass
- Sandy Wylie

Finance and sustainability

The club remains in a strong financial position with an increase in revenue over the bar this year which offset lower revenue from registration and sponsorships. The club generated a modest profit of \$8,001 due to improvements in gross margins along with cost controls.

At year end our cash reserve is \$128,422.

Committees, Volunteers & Supporters

Finally, I would like to sincerely thank the members of both the Senior and Junior Committees without whose commitment the club would not administratively function, and the many Coaches, Managers and Volunteers whose contributions not only enable us to run a club, but to make a positive and meaningful impact on the lives of those members within it. I would like to acknowledge especially the efforts of Mark Paterson and Stuart Tuckey for their support and leadership throughout the club this year and also Ellen Tolmie, Marc Nicholas and Lynne Hughes for their volunteering contributions.

I feel privileged to have served at this great club and look forward to seeing you all in 2021 at Western Australia's premier rugby club.

BARTHOLOMEW HART
PRESIDENT

9. TREASURERS FINANCIAL REVIEW AND REPORT

The Clubs continued focus on sound financial management has resulted in a small profit of \$8,001 for the financial year ending 30th September 2020. The 2019-20 budget centred on the expectation that revenues would continue to be tight, and of course with the expectation of a normal season ahead of the Club.

Key Outcomes 2019/20

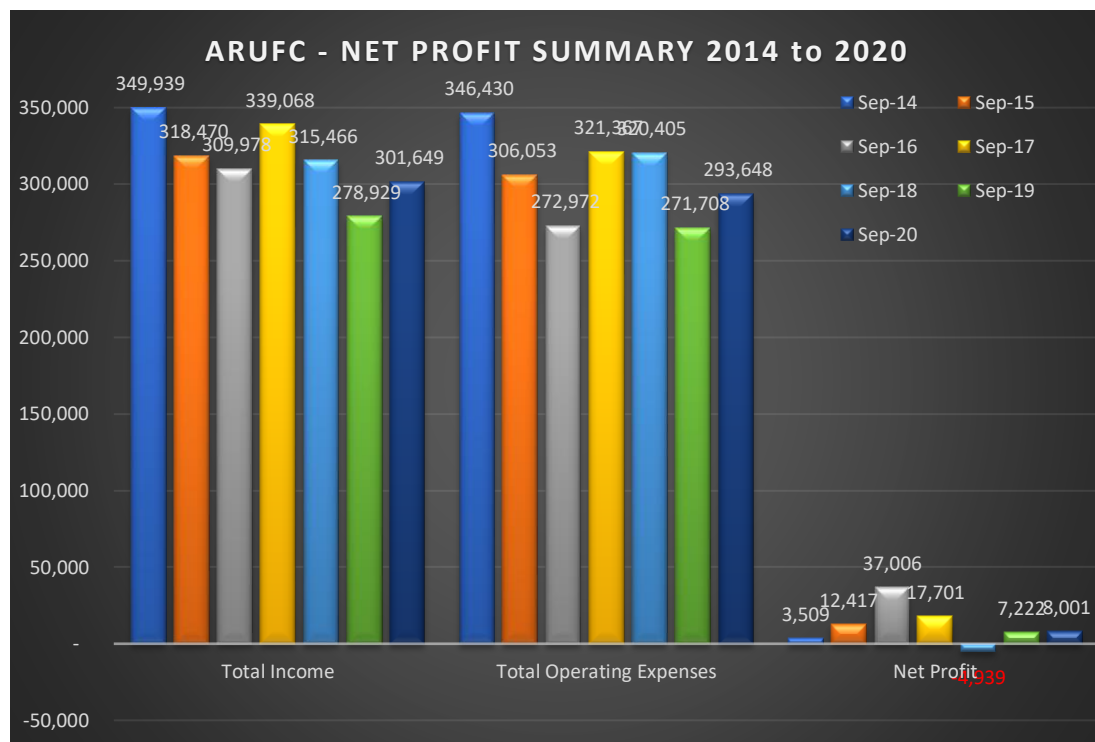
- 2010/20 Profit - \$8,001
- Cash on hand at 30 September 2020 was \$133,435 (\$116,399 for 2019/20).
- The loan balance to the Associates Foundation currently stands at \$119,999 (previously \$119,999).
- Overall the club is in a net liquid position of \$35,731 excluding the Clubhouse asset.

Profit & Loss

As reported above, the Club returned a small profit of \$8,001 for the financial year ending 30th September 2020. This has been achieved in what can only be described as an extraordinary year.

Total income was up \$22,719 to \$301,649 with expenses also up \$21,900 to \$293,648. The profit for the 2019/2020 period of \$8,001 compares well to the 2018/19 period where the club reported a profit of \$7,221.

See the chart below for the summary of 2019/20 and historical Financial Year outcomes.



Revenue

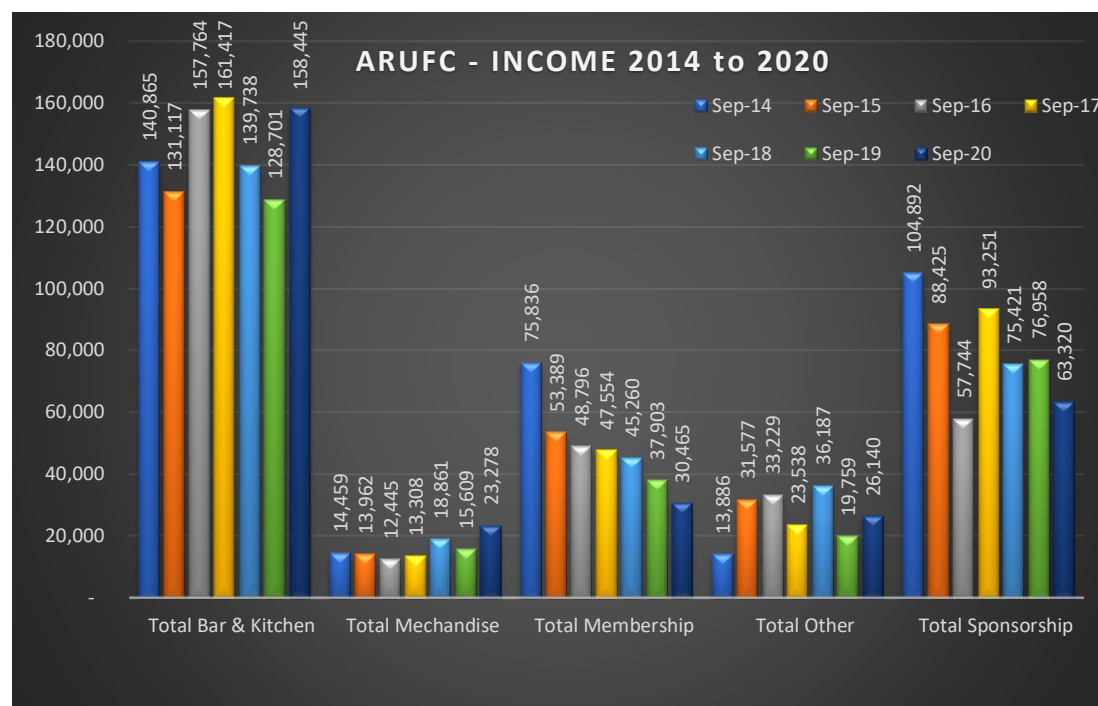
Overall revenue for the year was up \$21,719 (+8%). The highlight for 2020 has been the increased revenue reported from the Bar and Kitchen, up \$29,744 YOY and primarily attributable to the roll-over of the Bennett-Hall lunch from last year and the success of both

the Ladies Day and the Islander Day. The success of these days was critical given the reduced number of home games all clubs were allocated with the revised 2020 season.

Revenues in 2019/20 were lower in two key areas, namely Membership down -\$7,437 and Sponsorship down -\$13,638 on 2018/19.

Total revenue for 2019/20 was \$301,649 (up 8%).

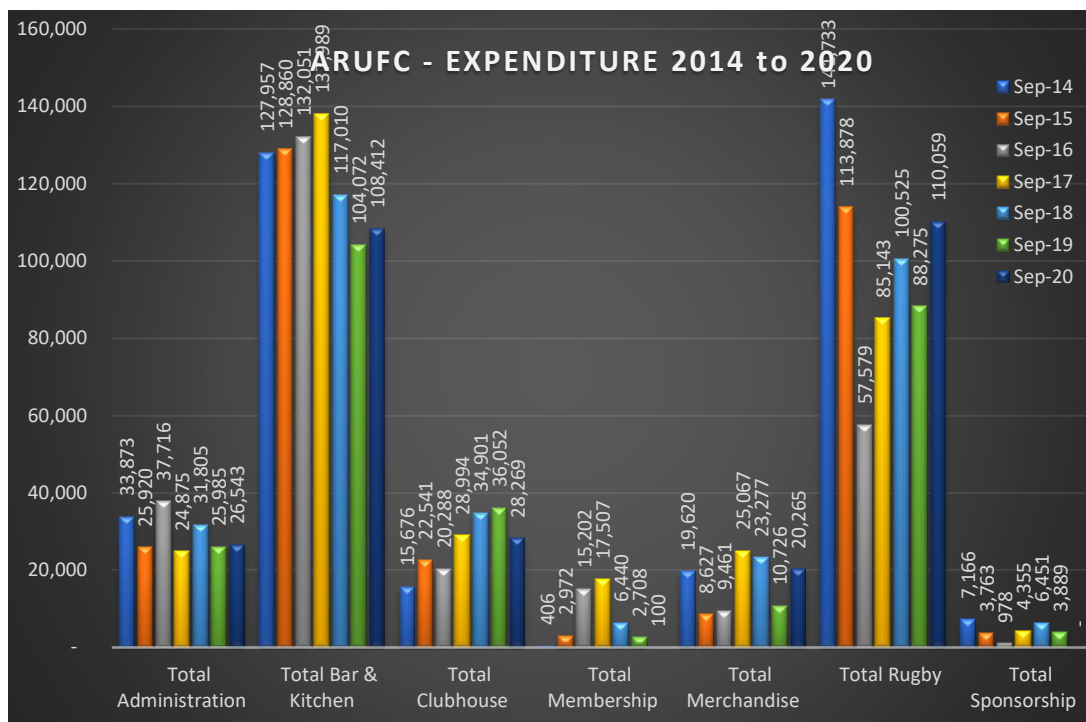
See chart below for summary of 2019/20 and historical Revenue outcomes.



Expenditures

Overall expenditures for 2019/20 were higher by \$21,940 when compared YOY. See chart below for summary of 2019/20 and historical expenditures.

Although both Rugby Operations, up \$21,784, and Merchandise, up \$9,539 expenses increased from 2018/19 they were in line with budget. The largely up front outlay of costs associated with both Rugby Operations and Merchandise purchases limited the ability of the club to mitigate these expenses following the unfortunate timing of the impacts felt by Covid-19 restrictions.



Comments

The reporting of a profit for 2019/20 is a remarkable outcome given the disruption to the season due to Covid-19. The outcome is attributable to the hard work by a number of members that ensured the events organised were successful. In addition, these events would not be successful without everyone's support

Balance Sheet

The net asset position as at 30 September 2020 is \$116,498.

The major assets of the club are as follows:

Cash & Cash equivalents	\$133,435
Merchandise and Bar & Kitchen Inventory	\$33,913
Clubhouse	\$73,167

The major liabilities of the club are as follows:

Trade creditors	\$6,569
Foundation Loan	\$119,999

A full set of accounts and detailed breakdown can be found as part of the Clubs Financial Statements – Refer Appendix 1.

10. AUDITED ACCOUNTS

Refer Audit report from Graeme Cope - Appendix 1

11. SPONSORS REPORT

Associates Rugby Club were again very fortunate in 2020 to be able to draw on its extremely dedicated membership base and generous club benefactors to provide a strong and stable financial environment. This allowed the club to operate smoothly but also with vision for future growth.

The sponsorship amount was down slightly by \$13k this year, due to the lateness of the season and being unable to fit in the annual Bennett Hall lunch that attracts a generous contribution from the old boy's network. We finished the year with a little over \$63k in sponsorship which was pleasing given the uncertain conditions that we operated under.

The delayed start to the season created confusion on whether we actually would have a season at all and so fund raising activities were somewhat muted until we had clarity and the season was well under way

The club stalwarts continued as our main Premier Grade shirt sponsors and who are the backbone of the club. Royle Godwin, PS Structures; The Jon and Caro Stewart Foundation; Kenny Jagger from Lawyers On Demand; Mark Paterson, Bell Potter; we thank you immensely for your loyal support. The total amount for Premier sponsorship easily exceeds half of all the club sponsorship raised and we ask that anybody that have any corporate leads to forward on to the sponsorship team.

It is important that as a club we reciprocate the generosity to these businesses that they have provided to us. Please if you run a business and need any of the services consider the club benefactors for your requirements or refer them to somebody that may do, this is the least we can do.

There were also a number of individuals that were incredibly generous in 2020 including Chris Read, Adrian Byass Sandy Whyllie, Marc Nicholas, Bruce Birrell, Arthur Auguste and David Morgan for which we thank you gratefully. Alex Kailis, I would like to make a special mention to for the generous donation of a Pearl necklace for the Ladies day raffle and also his continued sponsorship of the club. Also Natasha Donnelly for the donation of a ladies handbag for the same event.

The club has numerous Platinum, Gold and Silver members that tend to receive a blanket thank you but I assure you each contribution combines to be a significant level at the end of the year so again is an integral part of the clubs revenue which we thank you.

The club continues to experience a large amount of donations processed through The Australian Sports Foundation website. This is an incredibly efficient way for donors to gain a personal tax credit when making a donation, given it is classified as a charitable payment and tax invoice issued immediately.

A number of suppliers to our club continue to be great supporters helping with generous gifts during the year that include Off The Vine, providing the wine for season launch, Cage Road Beer and Meat Direct, that donated meat raffles numerous times.

I cannot stress to you enough the importance of all these contributions, large or small, to a club like Associates. We host over 100 senior players every weekend and have a junior program that is envied across the state but even though numerous people provide their time free to make this happen, we need to be financially strong to be the best club that we can be.

We embarked on a number of new social events this year including The Ladies Day and Islander Day that allowed us further fund raising activities to be undertaken and we hope that these traditions can be expected in 2021.

We thank you for all your contributions in 2020 and look forward the 2021 season.

MARK PATERSON
SPONSORSHIP MANAGER

12. REGISTRARS REPORT

2020 once again saw similar numbers in registration to the past couple of years at 172 although this year there were quite a few new players to the club. The Colts age in particular seemed to see an increase although in reality it was because the age was raised to U21 rather than being U20 as in previous years. Taking away the U21's within that group their numbers were also similar to last year.

Thanks to the coaches and managers we once again successfully implemented a No Pay No Play system where all players were registered before taking the field, trials included.

Income from registrations was reduced overall this year due to the club fully subsidising the majority of Colts subs for those who registered early in the season. Those who registered later paid only the compulsory RA and Insurance elements meaning no income to the club from this playing group.

With fewer travel options for people this year it made it easier to field teams for most of the season and also reduced the number of casual registrations.

The Rugby Xplorer App was in place again this season with all grades required to be named and game scores recorded live in the app during play. For the most part we managed to comply with this across all grades as the App itself continues to improve. However continuing to use paper backup remains very useful when the App goes down for any reason. Confirming any corrections to teams and scorers to RWA after the event also ensures our player's stats are as close to correct as we can make certain.

ELLEN TOLMIE
ACTING REGISTRAR

13. SENIOR RUGBY OPERATIONS REPORT

2020 was a successful season, and all teams showed improvement off the back of strong playing numbers across all grades.

The post-season review, completed in Oct. 2019, identified key areas of improvement.

Playing Group - we identified we had a strong core group of current senior players. Recruitment drive required to provide more depth to playing group. Tight 5 player's a priority.

Colts player numbers were a highlight for the club and we agreed will remain a focus point for future playing group development.

We agreed to explore all areas for player recruitment.

Coaching - We need to improve communications from 1st/2nd grade coaches to Colts, and ensure colts have clear visibility of pathways to play up the grades, including the desire to upskill and be mentored by senior players.

The 2019 feedback created an opportunity to refresh our approach, build on the positives and put in place strategies to develop the club as a whole from Juniors to 1st XV. Similarly we had an opportunity to redefine Team/Club Culture and we emphasised that this must be values driven.

Our 2020 Season Goal – Improvement underpinned by our Pillars: Commitment/Team/Fun. “Build a positive team culture and all inclusive club vision and environment”

Playing Group - Targeted player recruitment, primarily front row positions, was successful, and the flow on effect was positive, resulting in a number of local quality players being attracted to the club.

Colts recruitment (up to 15 new players) and retention was strong, and it was pleasing to see no less than 18 colts playing in 1st and 2nd grade throughout the shortened 2020 season.

Coaching - A new attack, defence and kicking structure was introduced for the 2020 season. This was communicated to players via the 2020 season manual and playbook, and successfully introduced at our pre-season camp at Rottnest.

This new structure proved effective with 1's, 2's and Colts all finishing in the top 4 and playing on into the semi-finals/finals. Similarly 3rd grade went on to play in the semi-finals and finals in the Championship division.

Team sessions on Tue/Thur were well planned with a focus on individual, unit and team skill development.

The coaching group conducted a mid-season review after round 6. Key findings were attack/defence system was working with targeted areas for improvement;

- training standards
- individual tackle technique
- kicking structure
- attack continuity
- set piece

Season summary:

The final competition standings for senior teams representing the Club are summarised below.

Team	Ladder	Finals
Premier Grade	1 st - Minor Premiers	Grand Final
Reserve Grade	4th	Semi-Final
3 rd Grade	6th	Grand Final
4 th Grade	5th	-
Colts	4th	Grand Final

Player Survey Results - we have completed a *post-season* player survey, summary of these responses show:

- Culture & Environment - Very Good
- Coaching - Fair
- Club/Social - Very Good

We have gathered some constructive feedback under each of the streams mentioned above and are in the process of adjusting plans and implementing change, working towards our underlying goal of improvement.

The resounding message from all players, coaches and members alike was the highly successful and enjoyable club events, particularly Ladies day/battle of Broome St and Islander Day. Similarly, comments like 'this is the best culture and fun I have seen at the club in a long while'.

On behalf of the Club, I would like to thank all the coaching group for their outstanding effort and dedication to their respective teams throughout the season. The commitment was sustained, often in trying times, and it is clear that without this level of dedication we would not have achieved our season goal of improvement!

Thanks to Damien Elton, David Hart, Christian Tedge and Vioni Masibaka in the front line. Similarly, thanks to Paul Mulready and Ryan Parkin for their considerable contributions.

I'd like to make special mention of Cam Webb (third grade) and Bruce Hughes (fourth grade) for the time they have dedicated to ensuring the club fields both third and fourth grade teams each week.

Lastly but not least, many thanks to Adi van Schouwen, Rob Weight, David Bowles and Bob Hunter for their work with the Colts team. This group of players is the future and life blood of our club and we deeply value their contributions.

It was very positive to see the numbers we had and the healthy numbers which played up the grades.

A big shout out to Marc Nicholas for his assistance with 1's and 2's throughout the season.

I would also like to thank Dylan Broadway especially for his efforts providing support to the players and coaches and general extra work around the club.

Thanks to big Kev, Kevin Ingram-Gilson, for his help around the club and assisting Ian Knobel, who rolled up the sleeves regularly on ground set up.

Team	Coach	Assistant Coaches	Manager & Support
Premier Grade	Head Coach – Damien Elton	Dave Hart, with support from; Paul Mulready Ryan Parkin	Marc Nicholas Dylan Broadway
2nd Grade	Christian Tedge	Vioni “Masi” Masibaka	Marc Nicholas Dylan Broadway
Colts U/21’s	Adi van Schouwen	Rob Weight David Bowles Bob Hunter	
3rd Grade	Cameron Webb		Cameron Webb Lesley Webb
4th Grade	Bruce Hughes		
Specialist Support	Jeremy Warren		

The Club also extends its thanks to Jeremy Warren for his continued effort in ensuring coaches are offered the opportunity to attend further education courses to develop and advance their skills and for providing the half time game day statistics to coaches.

To the Team Managers, and others who step in from time to time - thank you for your commitment, you form an essential part of the Clubs activities and it doesn’t happen without you.

Ellen, a huge thank you again for stepping back in to help with Registrar duties amongst a thousand other things.

To Emile DeBeer and his sports/trainer team, our acknowledgement and thanks for the energy and professional commitment in supporting the teams at both training and game day.

A special thanks to club doctor Paddy Golden. The extra efforts and medical support (at the drop of a hat, keeping emergency hours) is deeply appreciated.

We would also like to acknowledge the support and strong affiliation Dr Lisle has provided throughout the season.

Medical	Physio	Trainers
Dr Paddy Golden Dr Ian Lisle	Head Physio – Emile DeBeer	Sara Koster, Fergus McCleary, Anna Huston, Ralph Smith

Equipment & Ground:

It takes a full complement of volunteers to ensure all the equipment is available each week and provide player support during the games.

To Cameron Webb thank you for your considerable efforts in the organisation of the equipment and player kit.

As briefly mentioned earlier a big thanks to Ian Knobel who took on the added responsibility of ensuring our grounds were ready at each home game.

As always it is difficult to list all those who have been involved during the year however the Club cannot operate without the help provided. I thank everybody for their involvement in season 2020.

Andrew (Bink) Campbell

Rugby Operations

P.S.

I have already raised this with the Club Committee, but again for the record;

- The change rooms and showers need an immediate refurbishment, as they are in poor condition and sub-standard. We have registered numerous complaints from Soaks playing group and visiting clubs.
- Playing grounds, greater focus required to either agree a work around solution with City of Nedlands, or agree scope & schedule works, to refresh the turf/playing surface. The poor condition throughout the season, caused at least 2 knee injuries at training in the latter part of the season, together with other related game day injuries.

2nd Grade Report

After receiving the invitation from Damo for 2nd Grade and accepting I was warned by Dave that it's a challenging position considering the year 2's had in 2019 however from the initial response from players to pre-season it couldn't have looked further from the truth. With a healthy Gold Squad attending pre-season and the Rotto Camp it was proving hard to select a starting Prems 15 and 2nd Grade 15 with either selection being capable of competing in Prems.

To start, I would like to Thank the Initial Gold Squad Coaching Team of Damo, Paul, Dave, Masi and Adi for welcoming me into the mix and helping me understand who was who within the playing group and who would be playing Colts this year.

Thank you to Kris Matineck who filled in as Captain for the majority of the year. His leadership was appreciated. We also had stand in Captains in Nick Beacham, Wiremu Paaki and Denver Quantrill who could potentially be a future captain in 1st Grade. Thank you Gentleman.

The 2nd Grade season was travelling along nicely with an initial hiccup against Wanneroo, an important win over Cottesloe (the eventual Premiers) with losses to Palmyra and Joondalup being the only other losses for the year. 2nd Grade had good depth to select from causing selection headaches throughout the year, especially when our contingent of FIFO's would turn up to play.

Throughout the year we integrated a number of Colts players into the team with the support of Adi. This was an opportunity for the boys to play amongst a very good rugby team and in some cases, the players too much pressure on themselves to perform which demonstrated how important it was for them to perform within the team environment. For me, it gave them an opportunity to develop, learn, make mistakes and then return to Colts better players. An example of this was Lachie Leggett who I know wanted to play in the centers but with limited spots available he took up his position on the wing. Returning to the Colts for the Finals, I thought he played his best game all year running and tackling with an improved confidence.

Unfortunately for 2nd Grade, we were beaten by Palmyra in the Semi-Finals at the Whistle ending what I thought was a team that could have beaten any team on the day. Many lessons were learned in 2020 in what was a shortened season but the longest also with the work that was undertaken from December 2019 until October 2020.

I would like to Thank Masi for his support, guidance and friendship throughout this year and grabbing every returning player on a Thursday night to bring into the team causing further selection headaches but also correcting me on some selections I would have made if it wasn't for him questioning me on a better alternative.

I would like to Thank Damo for his support in bringing me into the Coaching Group and ensuring there was a training structure in place each week as well as the ongoing guidance throughout the year. Dave's support with understanding of players and positions from the previous year, Paul and Razza's support on understanding the finer details of the back line and especially Bink, Marc & Ellen for their Management support throughout the year. Thank you for everyone's contributions.

Christian Tedge

2nd Grade Coach

Colts 2020 Report

What a year! We certainly had up's and down's but ended having another cracking season.

We started Pre-season as usual with the rest of the club and I was a bit disappointed by the numbers, considering the size of the squad we had last year. There was a good representation of Colts at the Rotto camp and most of the boys held their own in all the drills and kept up with expectations throughout the weekend.

We did not expect to have a lot of the core group back but Rugby WA made the comp an U21 age group which allowed a lot of standouts last season to return. This meant that at the

Registration night we had over 40 registered players! It does help having a no register no beer policy!

We welcomed quite a few new players who had heard about last season's success and most of last year squad returned.

Post covid we did unfortunately lose some of the boys but we did start the first game with a full side and a bench of 13 players. It was pointed out to me after the game that even though it was rolling subs, we were still limited to a bench of 8.

This did present as a problem with such a big squad but a good problem to have. We started a roster for giving players byes and kept it as open as possible to give players that were fit and available equal game time.

We beat Neddies and UWA comfortably but got out gunned by Baysie and Kalla in the early games. They were both much bigger sides and just wore the defence down. Both games were close at half time but blew out in the last 10 mins. I will say that by the end of the season we had learnt to play 80 mins.

A lot of credit must go to Bowlesy. He made some small forwards into a real unit and we were not out scrummed once this season and were often blown out of rucks in the beginning of the season, by the end we retained and stole a lot more ball. Jack Knobel and Hugh Edwards both had great seasons and Luke Bowles and Dan Donovan were young guys who didn't take a single step back and made a lot of ground. The stalwarts in the tight 5 – Manno, Chocko, McSweeney, Linc, Bay, Yalusa, Stewey and Harkins held their own consistently and we had some very good guys off the bench to add physicality and pace. Sam Weight, Harry Christie were happy to fill in at Lock or loose and Tom Anderson was immense at hooker and 8.

The backs were a little more complicated this year. We had 4 halfbacks who each brought something different to the game. We had 3 players who could play 10 and a fair few wingers. It did mean that we did not start with a lot of the same combinations and it was tough on the boys. I will say here that when Bobby Hunter offered his help I was very happy to take him up on it. We tightened up and started sticking to more combinations. We were a lot more organised in both attack and defence and it showed on the scoreboard where we very narrowly missed out on beating Joondalup and Kalla.

Tyler and Bassan were both real leaders in the backs. Callum and Chris both played through injuries and were very solid in midfield, and the back 3 combinations of JP, Taigh and Matt had too much gas for most sides. Again, any replacements we brought on made big contributions. Lachy being comfortable at 10,12 and wing made life easy, and Bastie caused havoc from 10 or 15. The half backs Jack, Shaun and Darcy all had a lot to offer.

We did enough to get into the semis and caused the upset of the season by not only staying in touch with Baysie but thanks to Lincoln Bell – the fastest prop in Perth - beat them for our place into the final.

In that game we certainly had our chances but missed a tackle and gave away a penalty in front that made the difference. This side deserved to be there and made us all proud.

I would like to thank the committee and the club for their support. Rob Weight was amazing again this year and took on the manager roll even though he was also coaching the forwards. Bowlesy and Bobby both changed the way we played and kept the lads focussed in a very upside-down season and I thank them for all their input and advice.

We have been recruiting again this year and expect some talented youngsters to join us and hope to retain a big number of this year's squad. All the best to the guys that are moving on to grade.

Lastly, thanks to all the parents and members and especially grade players who supported the games we played. The boys would often say after the game how awesome it was to have a big crowd.

Adi van Schouwen

FOURTH GRADE

While the season started late, the enthusiasm of those in town could not be dented by the virus. As always, this enthusiasm was founded on a solid build up during the preseason training sessions. In summary the team played 13 games, won six and drew one and was always sniffing on the edge of the top four – sometimes in and sometimes out and, for one glorious week, was second on the ladder. On the positive side the Team defeated every side in the competition, bar one. The team always managed to put 15 on the paddock although it was a close call at some stages. This was helped by the willing support of third grade and the under 21s. Fourth grade uses this forum to thank both these sides for helping us out.

In summary of the performance the Team was always 'just a bridge to far' but not for want of trying. This is reflected in the final ladder points of:

- 3rd – 37
- 4th – 35
- 5th (The Team) – 32

Always just one win away – such is life.

Point Scored. The leading point scorers were Lachlan McGrade with 54 with Drew Jenkins with 47.

Best and Fairest etc

The independent panel of judges, after considered debate, awarded points as follows:

- The best and fairest for the year was Drew Jenkins – a formidable force in the centres.
- The best team man for the year was John Matthews – the reliable force in the second row
- The most improved player for the year was Billy Millerick – who learnt the trade of a hooker and displayed commendable skill in this position

To all those regular 4th graders I thank you for your support and fellowship down in the grass root, weeds of the game they play in heaven. Bring on season 2021 and another enjoyable year of rugby.

BRUCE HUGHES

14. SENIORS VOLUNTEERS

COMMITTEE

Bart Hart
Mark Paterson
Ben Dempsey
Ian Knobel
Andrew Campbell
Stuart Tuckey
Mike Valentine
Bill Bowyer
Harry Ayres
Lachlan Valentine

COACHES

Damien Elton
Paul Mulready
David Hart
Ryan Parkin
Christian Tedge
Vioni Masibaka
Cameron Webb
Bruce Hughes
Adi Van Schouwen
Rob Weight
Bob Hunter
David Bowles
Bill Davies

RUGBY

Andrew Campbell
Jeremy Warren
Dylan Broadway
Ellen Tolmie
Mark Paterson
Cameron Webb
Marc Nicholas

MANAGERS

Marc Nicholas
Andrew Campbell
Ellen Tolmie
Lesley Webb
Cameron Webb
Bruce Hughes

SOCIAL MEDIA

Harry Ayres
Darcy Donovan

OTHERS

Mike Tolmie
Glenda Martinick
Sue Mortimer
Nik Sander

PRESENTATION DINNER

Mark Paterson
Ellen Tolmie

SOCIAL

Terri Phillips
Cher Van Schouwen
Jane Edwards

Apologies to anyone we may
have left out.

15. JUNIORS REPORT

Well, what a year! After a false start, and great uncertainty over how the year would unfold due to COVID, we ended up lucky enough to fit in a full season.

Thanks for the patience involved from players and families, and also to the great efforts from RugbyWA for assisting in COVID protocols, season planning and continued engagement of the Rugby community.

It is strange looking back at the year. From commencing pre-season training without a real idea of what would happen going forward, to a complete shutdown for a few months, along

with school and work from home. We were then lucky to be able to go into a staggered recommencement of training, graduating from non-contact fitness and ball skills, through to full contact training, and then finally season start in July.

It was fantastic to get the vast majority of our players back, and indeed grow our junior numbers from the last few years. Everybody also seemed to really embrace the social aspects of being at the Club, when other external activities weren't available.

Volunteers & Committee

Firstly, thanks to all our fantastic volunteers, especially committee, coaches and managers. It could well be the longest junior season on record, and our volunteers really had to be flexible. Our Club is only as strong as the efforts of these hard working parent volunteers. In a tough year, it has been great that these volunteers have helped give the kids a bit of normalcy.

Marilyn Martinick has done a great job as Secretary this year. Thanks to Mick Small for organising our playing kit and gear. Big thanks from the whole Club to Nikki Pascoe and her Merchandise Store team including Aine Sommerfield and Katie Murray. The store has been a huge success again this year, largely thanks to these ladies.

I would like to make (another) special mention of Vicki Tinley, who has been integral to running the junior club over the last 8 years, including the last 6 years as Registrar where she has been instrumental in putting together teams and conducting dispensations. Vicki was due to step back this year, but was able to again take on a lot of the work at the Club including Junior Registrar, as well as organising photos and trophies. Vicki is definitely stepping down from the role next year and I again thank her for all her help and hard work.

Another of our Club stalwarts is also moving on after again working hard this year. Huge thanks to Sue Mortimer who has run the canteen and dinners for the last few years. The Thursday dinners have been great, and are a huge part of the family atmosphere at Soaks. They really help make the Club a home away from home. Also, this year the older players moved to home and away fixtures from the central venue model. This meant a huge amount of home matches, which when coupled with seniors meant that Sue and her team had very few free weekends this year. Thanks for all your hard work over the years Sue, and from next year enjoy your time on the other side of the bar!

As always, we are looking for the next generation of volunteers to take over some of these important roles.

Players

Without players, we have no junior club. Thanks to all our wonderful, keen young players. I know as a parent and coach how much they all enjoy the game, and it was fantastic to see the joy of kids being back on the field and able to play together, after enduring home schooling and hanging out with their families only. There was some great rugby played, but importantly there is a lot of spirit and team bonding. Rugby is a great game for building friendships, and that starts from the youngest age groups. From a Club perspective, it is great to see how comfortable the juniors are around the Club.

Younger Age Groups - U6-U9

We fielded two teams in each age group from U6 to U9 and grew numbers in our U10s squad. It was great to see so many new families at the Club, and hopefully this will continue. The kids had a heap of fun, and showed tremendous enthusiasm and a strong competitive spirit was shown.

A huge thanks to all the coaches, managers and parents.

U11-U16

Our teams had a very good season, playing excellent and competitive rugby, with the U13 making the Grand Final, and U16 finishing 3rd by winning their playoff final.

- U11 - We consolidated into one team. We had a great start to the season, finishing undefeated against the other Swan division teams. The team was then promoted to the Gold division, where they were quite competitive, having a win and a few close games, plus some plucky losses against the larger strongest teams.
- The U13 were enhanced with the addition of several new players, and formed a great side. They were very committed, trained hard all year and played fantastic rugby all year, losing only one game and made the grand final. They unfortunately lost a hard fought final, but should be very proud of their season.
- The U14 had a tough year due to numbers, but played with great spirit all year and improved throughout the season.
- It was great to field an U16 team this year - one of only six Clubs to do this. The team started with marginal numbers, but kept recruiting and welcoming new players all year. They had a great season and finished 3rd. We hope to see the bulk of team back at the club next year.

Richard Trend Trophy Best Junior Club Man

– Kelton New

Congratulations to Kelton for winning the trophy, awarded to a junior player in the most senior of age groups based on length of playing with the club combined with best team man/club spirit over their years at the club. Including, but not limited to any one of the following: playing ability; coaching; refereeing, generally giving back to the club both on and off the field.

Post Season 7 A Side Carnivals

Our U9 and U11 teams again both participated in the Albany 7s weekend in October. It was another fantastic weekend and a great way for the players and families to finish the season with a weekend away. The boys played fantastic rugby, with the U9 winning the Plate competition. The U10s participated in the Southern Lions 7s tournament at Success and had a great competitive weekend.

RugbyRoos

We ran a delayed and disjointed RugbyRoos program with reduced number, but still gave a taste of rugby to some new and prospective young players. Many thanks to our RugbyRoos coach James Carey.

Conclusion

Thanks also to players and parents. Associates prides itself, not just on results, but on the manner in which we play rugby and conduct ourselves on and off the field. I would like to commend everyone on their good humour and sportsmanship, and hope we can continue to build Associates a reputation for strong and skilful, but fair, play.

*I encourage kids and parents to bring along friends,
and spread by word of mouth what a fun environment it is at Soaks.
You are our best asset, and we need your help.*

16. JUNIORS TEAMS REPORTS

U6's

Coaches: Kris Martinick, Wes James, Paul Epstein, Darren Van Wyk
Manager: Kellie Binns, Amber Steele

Soaks U6 was fortunate to have sufficient numbers to field 2 teams on a weekly basis. The player group consisted of both kids new to rugby and several with older siblings playing at the club. Skills were developed over the season resulting in great progress on field for both teams. Thursday trainings consisted of skills and games keeping the trainings fun. Highlight of each weekend were the smiles on their faces while singing the soaks song. The coaching team did a fantastic job keeping up the enthusiasm throughout the season. Well done and Up Soaks!!

U7

Coaches: Ben Mann, Lewis Cameron, Sebastian Norris, Liam Pepper, Stephen Watt
Managers: Elena Small, Sophie Norris

What an amazing year! Pre-season started and ended abruptly due to the pandemic. For a month or so we were not sure we would be playing at all this year. Fortunately, the spread of COVID was controlled and with a lot of hard work from RugbyWA and the junior clubs we were able to get up and running again with a 14-game season starting in early July.

The end of the lockdown brought the players out in droves. Our group grew from 6 last year to 20. We had to enter a second team to make sure everyone got plenty of game time. Grassroots rugby at SOAKS is thriving, a testament to how well the club is run.

With so many kids it was great to have the help and support of all the parents. A big thank you, especially to those who filled coaching and managing roles.

Our playing group was incredible. The attitude and effort for both training and games was fantastic. We had lots of fun together and to see each kid learn the game and develop their skills the way they did is what makes being involved so rewarding.

Can't wait until next year when we can start tackling!U8

Coaches: **Warwick Airey, Richard Young**

Managers: **Cindy Slayford, Joe Sanderson, Amber Steele**

U8's

Soaks u8's had an excellent 2020 season. Nearly our whole squad from 2019 returned and we welcomed several new players to the club. Being able to field a Gold and Green team in a difficult year for sport was a great achievement

Rugby finally got "real" this year and the kids all had to learn tackling, ripping, mauls, rucks, and uncontested lineouts and scrums. It's a huge transition from tag rugby, but they were all up for the challenge. The whole squads' ability to rip and maul was a standout feature of their play as was the tackling development over the season.

Season highlight was probably getting to even play rugby after looking like we may miss a whole year of rugby. We had some amazing games against arch rivals Cott and the rivalry appears to have started early!

From a coaching point of view the kids development was more than we could have asked for. They loved the contact, they loved playing together and they continued to pass and share the ball all year like good teams do.

Big thank you to all the parents for helping out at training, supporting the kids on game day and getting involved. And a final big than you to our fantastic managers for taking care of all the behind the scenes organization.

U8 GOLD:

The definition of this team though was their fluid passing and ability to keep the ball alive in a way not other U8 team could do (with the exception of GREEN team of course!). It was common place to see them string together 15-odd passes before reaching the try line. This didn't always work in their favour, with interceptions, knock-ons and the odd forward pass – but consciously or not, this was the style of SOAKS Gold all season and they stuck to it. As a result we were frequently given great displays of running rugby - culminating in the UWA match where the team worked super hard to ensure every player got over for a try. So much to learn between U7 and U8 – tackling, line out, scrum, rucks and mauls, we were blown away by how much they picked up.

Thank you to all the wonderful parents that made the season so enjoyable, who set up pitches, filled in on coaching duties, and lets Warwick and I shout at your kids every Thursday – and specially to Joe Sanderson who took on the Managers duties. You are all what makes SOAKS what it is.

U9

Coaches: David Binns, Byron Walpole & Adam Clayton

Manager: Raj Sures & Katie Hyndes

Despite a delayed start due to COVID-19, Soaks u9s had a great 2020 season fielding two teams in a strong central conference. Fourteen players returned from 2019 whilst another four joined increasing the playing group to 18 players.

Following on from last season, the kids continued to develop their tackling, rucking, passing skills. Building on these foundation skills, players were nominated to play in a certain position for each game (i.e. forwards / backs etc). This approach helped the team develop some key rugby structures which will stand them in good stead as they move up to u10s and beyond.

Throughout the season, both teams were very competitive and held their own against tough opposition. As the kids will tell you, they came out winners in majority of games. No doubt the kids loved all games but I'm sure they saved their best performances for the Green v Gold derby games which were always a very tight affair as each team strived to earn bragging rights.

There were many on-field highlights during the year including some amazing passages of team play, unbelievable tries scored and remarkable defensive efforts. However, a key to the success was the fantastic team spirit which formed within the playing group. The kids play for each other and this team spirit will pay dividends in later years.

A definite highlight was being able to play in the Albany 7s tournament. Soaks entered two teams in a very strong u9s competition hoping to defend the title won the previous year. Despite having no subs (other teams had at least 5 subs), both teams performed very well with the Gold team winning the plate competition (effectively finishing 3rd). But the best part of the weekend was the watching the kids having fun and bonding with each other, further building their team spirit.

Thanks to all the parents for their support, jumper washing, transport and half-time refreshments, the coaching group / managers for ensuring everything ran smoothly and the Junior Committee for their tireless work in a very challenging year.

It's been a great year and we look forward to the 2021 season where potentially the two teams will combine to make one formidable Soaks u10 team.

U10

Coaches: Gerry Eygelaar

Managers: Dave Newman

After a delayed start, 2020 was a challenging season, but one that was highly important in maintaining engagement, in what is a highly competitive sporting landscape for children of all ages.

Following the resumption of training, the majority of the 2019 U9s returned, with a few new members joining giving a playing squad of 16 players. Consistent with some of the other year groups, having 16 players was a challenge when individuals were away, and we were

competing with teams with larger squads, however, the boys always gave 100% and played with great passion and drive throughout the year.

A number of our new players developed significantly over the season which bodes well for the future, and our returning players continued to develop in what was our first season with contested scrums. As well as continued player development our focus needs to be on maintaining and growing the playing numbers given the size of the playing squad.

Overall we had mixed results, however we did have a number of significant wins against the likes of Nedlands, Kalamunda and Cottesloe, as well as a number of very tight games, where we had excellent performances.

The awards for the under 10s 2020 season are outlined below:

Players player award: Yusaku Kakemoto

Team player of the year: Noah Garner

Most improved player: Marcus Wims

New player of the year: Paddy O'Shannessy

U11

Coach: Bill Bowyer, Dirk Martinick
Manager: Mick Small, Marilyn Martinick

The 2020 season had a challenging start but we made some really positive steps and has been very rewarding. This year we consolidated to one team, had a number of new player and saw the return of a few players that had taken a few years off, we saw some great results highlighted by our team being promoted from Swan to Gold division.

It was great to see so many returning kids, there's now a core groups of kids that have played together for quite a few years. It was also rewarding to see some of our existing players bring down some friends and we had quite a few new faces and kids joining and playing their first season.

This year we remained at 12 a side and similar rules and field size but our players understanding of the rules really developed and their game awareness and strategy really improved with improved forwards play, speed in the backs and implementing a kicking game. Everyone stepped up, we ended the season stronger at contesting scrums, having a sense of urgency at the breakdown and improved at clearing out and protecting our ball while contesting the oppositions ball. Our backs improved their speed and looked to utilize the space out wide, our line speed improved but still our defense and tackling has room for improvement.

Consolidate to one team helped foster one culture and created a great team spirit and there was great support for each other amongst the group. One challenge was having 22 players which is 10 more than the starting team, we implemented a roster which had a bit of resistance but by season end had good buy in. We made considerable effort to ensure all kids had equal game time which I think ensured all players felt involved and had an enjoyable season.

The boys continued to develop their skills, we worked hard on contesting the breakdown and quick effective clean outs. We learnt the importance of maintaining possession and phase play. We were effective in our use of our forward pods and incorporating forwards into the backline. We allocated players set positions and worked on developing the players position

awareness, including set plays in attack and defensive positioning, there's still some work to do here but we made big steps forward.

Passing, offloading and we made huge improvements in our support play which resulted in lots of tries. Tackling continues to develop but it's an area for improvement

This year we started in Swan division and then after winning our first 5 or 6 games we earned a promotion to Gold division. In Gold we were challenged and played some large strong kids and skilled teams, it was a considerable step up and highlighted the importance of winning the breakdown and strong tackle technique. Our team was not overawed by the step up and resulted in considerable skill development and by the end of the season I felt we certainly fitted in and were of the same level as the rest of the competition

The best bit of the year was the team spirit, the teamwork and the passion; the boys were competitive and played hard but were supportive of their team mates and respectful of their opposition. You could really see their skills developing and their love of the game developing. For the third year we attended the 7's competition in Albany, it was very memorable event and a great way to end the season and hopefully it becomes an ongoing tradition.

Considering how the season started with the COVID delay and questioning if the season would go ahead at all I think it ended up being a really positive and rewarding season. We've had great help from parents and volunteers. The boys have played with great passion and continued to develop and most importantly you can see some great bonds forming in the team. We'd love to have everyone back again next year and hopefully we can see a few more new faces. I expect next year to be a really positive year as we continue to build and refine the skills we've worked on this year.

U13

Coach: Andrew Mahaffy, Dean Woodham, Bill Davies, Arden Wessels, Gavin Pascoe

Manager: Nikki Pascoe

This was possibly the longest season of junior rugby I've known due to COVID restrictions! Early pre-season started late Feb, halted briefly in April then resumed with the first game played in May pushing the playing season out, continuing through school holidays and finishing mid-October! An influx of new players boosted squad numbers to 25 this year so despite injuries, growing pains & holidays, we were able to field a solid team all season. The new players bolstered our backline to compliment a solid pack from last year. Both Tuesday & Thursday training sessions were well attended with a competitive, positive & focused culture developed and high commitment levels all round. Training was planned & coordinated to bring a breadth of knowledge from across the coaching team.

Memorable games included a 43-0 defeat of Cottesloe in a night game under floodlights at McGillvary Oval signifying a mid-season turning point and setting our sights on the Grand Final. Another was the R11 clash with Wests where again the boys delivered a quality performance to win 57-15 and put us well into finals contention. We ground out hard fought wins along the way against Joondalup, Mandurah & North Cost resulting in a very successful season winning 12 from 13 games, finishing 2nd in the table and qualifying for the Grand Final which we lost narrowly to Rockingham in a tough & physical game.

The technical focus this year was on the following:

- Scrum technique & strategies for our / their feed. Back row strategies subject to field position
- Lineout technique (lifting new to u13s) and strategies for our / their throw in with options for short/2/4/long and maul

- Backline long/short moves to vary our attacking width with 13/12 overs line to disrupt opposition rush defence & kick chase from 10
- Backline drift & rush defence with pendulum cover behind to field opposition kick
- Defensive structure around breakdown (ABCs) & press defence
- Game strategy / communications from 9 & 10 to provide continuity of phase play between forwards and backs
- Ruck, maul, tackle, passing, support lines, straight running, draw pass a constant focus.

Thanks to Dean, Arden & Bill for consistent help & support throughout the season

U14

Coaches: Dirk Gleghorn

Manager:

2020 proved to be a challenging rugby season, not least because of the restrictions imposed by COVID-19. After the team was allowed to resume training all the 17 boys returned. Having 17 players proved difficult when competing with teams with larger squads; however, the boys availed themselves and played with great enthusiasm throughout the year.

The season was a great success in terms of the improvement that the boys achieved as players. Their positive attitude and preparedness to learn about the game was terrific. Although we finished the season with two victories we had some excellent performances where we didn't win.

Thank you to Barry Cahill for his coaching, Mike Wills for being our assistant referee and Vicki and

Pete Tinley for completing the team sheet on the rugby explorer app.

The awards for the 2020 under 14 season are beneath:

Most improved: Harry Thomter

Best back: Oscar Petersen

Best forward: Angus Tinley

Best player: Liam Fuller

U16

Coaches: Adam New

Manager: Jayden Carruthers

2020 started out a bit rocky with very few early registrations. Thankfully through a little recruitment drive through the Shenton collage boys we were able to gain 5 new players from Shenton College along with new recruits from the international school and welcoming back 2 players whom had a year off in 2019. As pre 2019 we required players requiring dispensation including dispensation for Ellis New to play up two ages to ensure we played with 15 players on some occasions. Unfortunately, due to the ARU rules we were unable to dispensator Liam and Jayden due to the 18s non dispensation availability (note both payers are well under height and weight requirements for the 16s age group)

Despite all the hurdles the team had a very positive year with more wins than losses and finishing 3rd on the table – completing the year with a run of 4 wins on the hop and winning the 3 v 4 play off to cap of the season.

Like 2019 focus was to build some game structure and understanding how create space through set phase play and switching play. Provided key phase calls for loose play to ensure payers understood positional play and general team direction.

Provide up to 3 specific (named) phase plays to assist with gaining territory

Lineout– Specific Calls to move the ball around the line and moving jumpers to create some opportunities. lifting technique also key skills practice

Lineout phase plays – set 3 phases of lineouts – maul skills and executions

Scrums phase plays - set 3 phases from scrums)

Defensive patterns (pillar post - press and slide defence)

Tackle and Ruck awareness (rolling out of the gate area and how to narrow the gate in attack)

Cleaning past the ball and ball security (focusing on body height and the gate awareness)

Face to space principles looking to get past advantage line

Ball passing transition – (creating ball passing speed through specific drill to enable fast hands without relying on depth)

A very positive year with the young men building a great team culture.

17. JUNIORS VOLUNTEERS

Committee

Bill Bowyer	Head of Juniors
Marilyn Martinick	Junior Secretary
Vicki Tinley	Junior Registrar
Mick Small	Gear Steward
Nikki Pascoe	Merchandise Store

Team	Coaches	Managers
U6	Kris Martinick Wes James Paul Epstein Darren Van Wyk	Kellie Binns Amber Steele
U7	Ben Mann Lewis Cameron Sebastian Norris Liam Pepper Stephen Watt	Elena Small Sophie Norris
U8	Warwick Airey	Belinda Airey
U8	Richard Young	Amber Steele
U9	Adam Clayton	Raj Suares
U8	David Binns Byron Walpole	Katie Hyndes
U10	Gerry Eygelaar	Dave Newman

Team	Coaches	Managers
U11	Dirk Martinick Bill Bowyer Matt Kee	Marilyn Martinick Mick Small
U13	Andrew Mahaffy Arden Wessels Deano Woodham Bill Davies	Nikki Pascoe
U14	Dirk Gleghorn Barry Cahill	
U16	Adam New	Jay Curruthers

Gold Awards

Mick Small	
Nikki Pascoe	

Merchandise

Nikki Pascoe	Aine Sommerfield
Katie Murray	

Photos

Vicki Tinley	
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18. SOAKS OLD BOYS 2020

2020 proved to be a challenge for the whole of community rugby as well as Soaks Old Boys. It was not possible to hold the annual Bennett Hall function and a modest attendance at the Jersey Day 2020 seems to indicate a refreshed programme needs to be considered for the Old Boys in 2021. A new Old Boys team can consider all this as we move into 2021.

The Soaks Old Boys' seek to engage many more past players with their old club as we all look forward to the 2021 season.

Michael Valentine - Soaks Old Boys

NOMINATION LIFE MEMBERSHIP

DR WOLD MARTINICK

The Life Membership Committee wish to propose Dr. Wolf Martinick for Life Membership in 2020. The committee is grateful for the proactiveness of Arthur Auguste and Ian Christian in ensuring the timely nomination of Wolf in 2020.

Wolf has a long history with W. A. having migrated from South Africa in 1968. He studied at U. W. A. and played rugby in 1969 in their senior teams. He completed a Doctorate in Tasmania in the mid-70's and played first grade rugby with Tassie's Associates Club and with his team mate Gordon Bray.

Wolf returned to W.A. and joined Soaks in 1980/81. He played in the winning 4th grade premiership team in 1983 and 1984. Records suggest Wolf played over 100 games at Soaks.

In 1983 Soaks severed ties with the Bowling Club and became housed in the change rooms at Swanbourne.

This led to a Special General Meeting when the players demanded their wish for a Clubhouse. Wolf was elected as the person to realise this dream. He stated he could not do both Committee member and this new job, so he took on the new job.

In 1983 Wolf requested Arthur Auguste to Chair and organise the meetings of the special committee which was formed. Wolf became the Project Co-Ordinator which over 3 years dealt with getting Donors and workers. He sourced and supervised and directed the Architects, the Engineers, Accountant, Surveyor, Quantity Surveyor and general dog's bodies.

He helped with two major fund raisers, The Denny Bennet Roast and The Il Travatorre lunch.

The History of the Clubhouse is well documented and it is trite to say without Wolf we would not have had a clubhouse. The final plans were doubled in size on his recommendation and it now houses inter alia a magnificent timber bar donated by Wolf and the Must Have "Fire Place" demanded by Denny Bennet and Ian Christian. Wolf has continued his association with the Club attending regularly at Games and social events.

Wolf assisted Glenda his wife in the Registrars role and in her producing the "History of Soaks (1948 to 2008)" publication.

He has also produced two fine sons Dirk and Chris who played for the Club and 3 grandsons Zac, Mathis, and Raphael who play in the juniors.

We commend Him to be a Life Member.

NOMINATION LIFE MEMBERSHIP

VIONI MASIBAKA

Overview. This nomination/recommendation for life membership relates to the significant and long term support to Associates RUFC club of Vioni Masibaka (Masi). The criteria for his nomination is that he has performed services to and for the club over an extended period of time, which are of such loyalty and devotion that they are an inspiration to others.

His services to the club includes as a player, a long term coach at multiple grades across the club, a family member and a volunteer of significant esteem within the club.

Player. Masi was new to Perth and originally played in the WA competition for Perth Bayswater. Unfortunately for him he was left on the bench by PB they won the Premiership in 1996. The opposition on that day was Associates.

In that year he also represented WA. As the State coach at the time, Geoff Stooke was slightly bemused by him not playing in the GF.

In 1997 Masi joined Soaks and he and another long standing club legend, Geoff Xanthis formed a formidable second row combination in the back to back premierships for Soaks of 1997 and 1998. In perhaps a piece of poetic justice for Masi, Soaks defeated Perth Bayswater in the first of these premierships.

Masi played for Soaks over a further 7 seasons amassing a total of 75 games for the club the majority of which (70) were in first grade. Certainly this number of seasons is not indicative of what he could have actually played. It was in these latter seasons that unfortunately Masi suffered a series of arm injuries that never quite healed properly, limiting many of his further playing opportunities for the club.

Coaching. While unable to play, Masi still remained an active member of the club and started to contribute in other ways. It wasn't long before he stepped into the other significant role he has played at the club and began his coaching journey. This was at both junior and senior levels in the club.

Importantly with the Juniors, he mentored various teams through 2008 to 2014, in support of both Thomas and Alexander through all junior grades at the club. In 2008 he coached U11's where Thomas played up from U10's. He finished his Junior coaching in 2014 when coaching U17's alongside Ross Tolmie.

Masi then transitioned into the Seniors coaching ranks in 2015 and has coached across most grades including Colts, 3rds, 2nds & Premier grade. In each of these he has been either a head coach or more regularly the assistant coach working his magic in developing forwards.

This steady and long standing loyalty sees him as one of the longest continuing serving coach's to the club. Not only in terms of long service is this notable but more importantly for the consistency and regularity of his attendance across the long and thankless hours of a full season. He is always there every Tue and Thu night with a smile on his face. In essence he has always been involved and with great humility. One of the genuine quiet achievers. He labours hard and seeks no reward except for helping the Club.

Masi has also been consistent in his efforts to develop and improve and is a Level 2 coach. More importantly though is the manner in which he engages with the players and supports them in his coaching style. While not the most talkative of coach's the softly spoken giant always has the ear of the players and works to ensure they all are treated fairly and provided opportunities to play.

Club Support/Volunteer. The final but significant aspects to Masi's service to the club has been as a club member and in particular the entire family's support to the club which has all been built around Masi's long standing contribution.

Of mention is that his commitment to the juniors was achieved at some cost and sacrifice to the family due to the distance they would all travel to come and train and play at Soaks.

In addition to his on field support as both a player and coach has been his engagement across the club. In particular with multiple levels of Old Boys of the club. A particular mention was made by Bart Hart of Masi's regular visits and support to Brian Hart senior when ill in the latter years of his life.

Culture. Across all of these representations in support of the club the overwhelming theme that captures the essence of Masi and his "work" at the club has been his demeanour, engagement with all members, loyalty and long standing commitment and contribution to the club. It is this ongoing devotion and loyalty to the club that must be commended as well as his influence on multiple generations of players at Soaks.

It is on this basis that the Life Membership Sub Committee heartily endorse the nomination of Vioni Masibaka as a life member of the Associates RUFC.

Playing Career

SURNAME	FIRST_NAME	TOTAL GAMES	1ST GRADE	2ND GRADE	3RD GRADE	POINTS
Vioni	Masibaka	75	70	3	2	65

Compiled by Bob Hunter
Life Membership Sub Committee.

19. Facilities Report

It has been an interesting 2020 with a stop/start season due to Covid-19 but in the end the season was overwhelmingly successful.

We had a record crowd for the "Battle of Broome Street" and for the first time in many years we hosted a semi-finals round for RugbyWA. Both of these events were viewed very positively and have set a benchmark for future social and game day events. All of this whilst working under a Covid Management Plan

None of this could have been achieved without the dedication and hard work by Sue Mortimer, who not only managed the canteen operations but did the cooking of meals for Thursday nights and game days. An incredible effort and for which consideration will be made in how we better manage workloads for season 2021. She was ably supported by Charlie, Molly, Liam, Jayden and many more helpers.

Our new Bar Manager Hanna Laws stepped up in her role and revamped the new wine list and managed the transition to a new supply agreement for alcohol sales. She put together a strong crew including Pip, Mackye, Sami, Catie, Seb, Bianca, Adelle, Shannon and Clodagh. Pip is also now accredited as a bar manager.

As indicated in the financial report, there was a significant improvement in bar and canteen revenue from previous years – particularly with the two large events. Hannah is working on

plans to continue to offer our Allen Park facilities for functions during the off season and there have already been a number of birthdays and AGMs. This has been enhanced with the purchase of some black curtains and a sprucing up of the bar environment.

The Social Committee was active and will take on a larger role in organising social functions in 2021. Representation on the Committee will assist in strong support for new and exciting events during the year building on the overwhelming success of Island Day.

We need to consider improving our procedures and policies and job descriptions across all facility areas and these will be worked on over the next few months.

I would also like to thank Nick Sander for the dedicated work he does in managing our maintenance requirements. Nick is always repairing and fixing jobs large and small, on a weekly basis. We have also commenced a recycling program of bottles and cans to be eventually coordinated by the Colts – our first foray to the recycle depot netted us \$100.

I would like to thank Kevin for the work he undertakes to assist in game day setup and helping with cleaning and pack up on a Thursday night. His extra pair of hands are very well appreciated and I hope he can continue in this role in 2021.

We do need a number of working bees around the clubhouse before season commencement and I will coordinate this through the Committee.

Finally, I would like to acknowledge the strong assistance I received from Marc Nicholas. Whilst he had provisionally stepped down, I would have been lost without tapping into his knowledge, support and contact list to get through the year.

Ian Knobel

Acting Facilities & Maintenance Coordinator